

Agenda



- Session Objectives
- Finding Your Existing Account
- Starting Your Registration
- W9 Requirements
- Initial Commodity Codes
- Final Registration Steps
- Making Commodity Codes Work for You

Session Objectives



After this session, attendees will know how to register to become a vendor with the City of Austin and understand how to select the appropriate commodity codes to keep informed of upcoming solicitations.

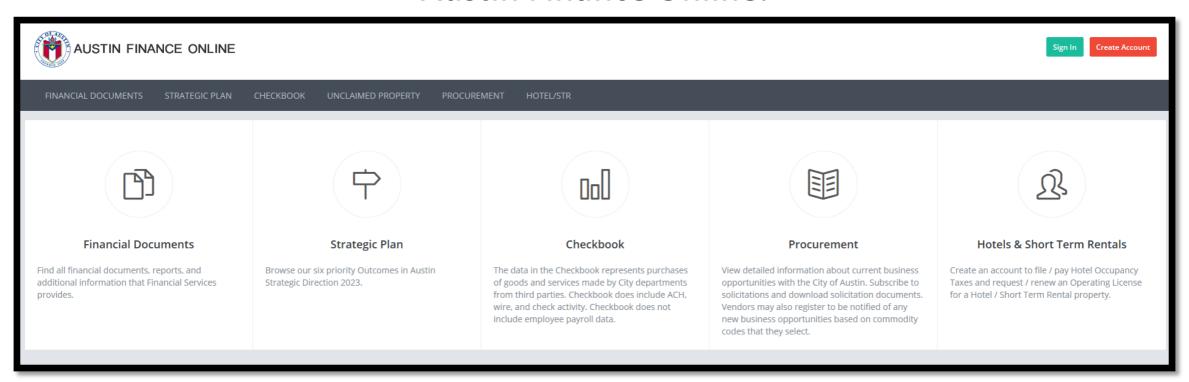
Austin Finance Online



https://financeonline.austintexas.gov/afo/finance/

Vendor registration is completed on the City of Austin's financial website,

Austin Finance Online.



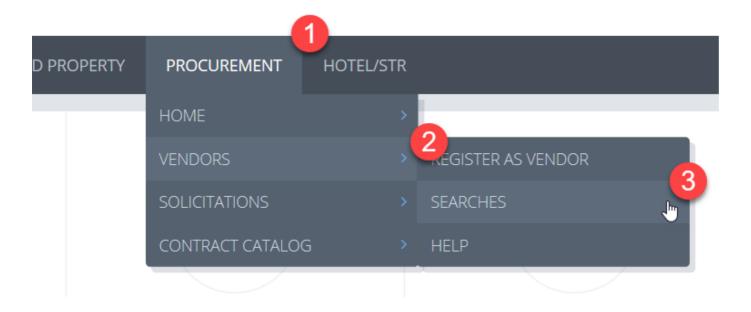
This presentation will walk you through the registration steps.

Search for Previous Registration

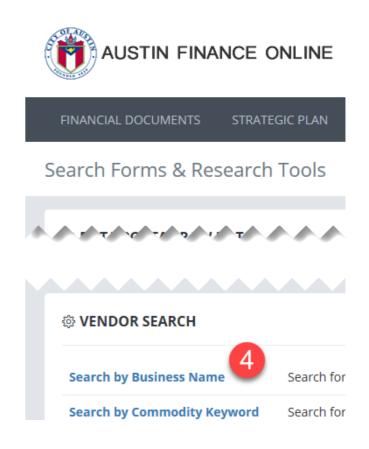


You may already have an account with the City of Austin.

Go to the Searches page to complete a Vendor Search by Business Name.



You may also contact Vendor Registration by email (vendor@austintexas.gov) or phone (512-974-2018) for assistance.

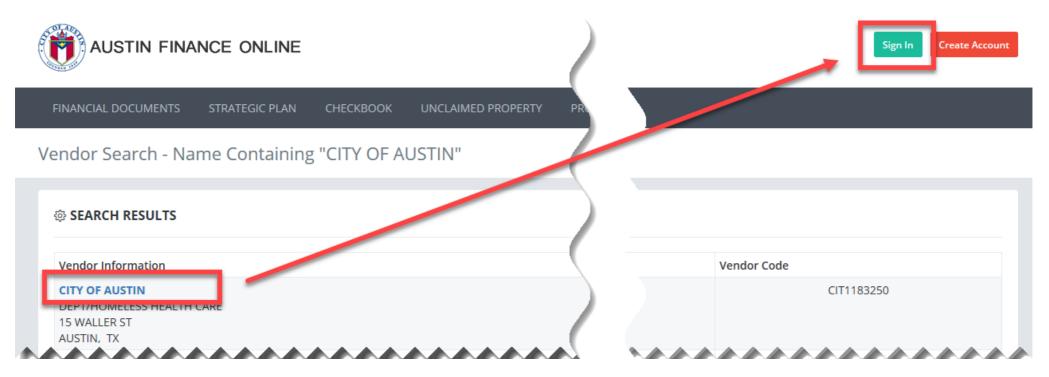


Previous Registration



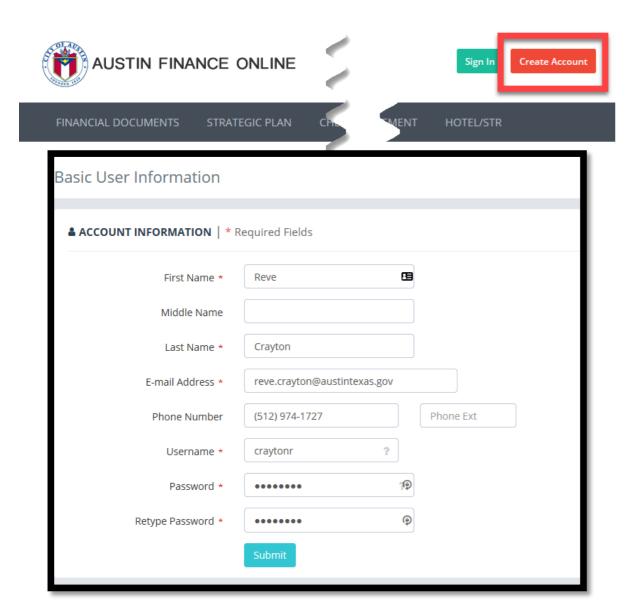
https://financeonline.austintexas.gov/afo/finance/

If you find an existing account, click "Sign In" and use the links to retrieve your username, or reset your password. If you have any difficulties, please contact Vendor Registration for assistance.



Create Account





- On the first page, enter basic user information.
- Provide the information of the person responsible for maintaining the account.
- If there will be several people assigned, consider using a group email address in this section.
- Your username and password must be between 6 – 24 characters, using only letters and numbers.

User Dashboard



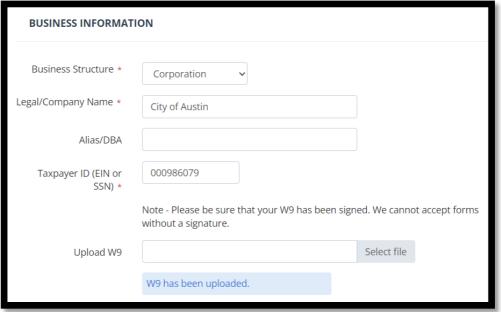
On the User Dashboard, you may continue your registration by clicking "Start Here".

User Dashboard						
testcraytonr V00000961253	A You have not confirmed that you can receive email at reve.crayton@austintexas.gov.	Request Email Confirmation				
Account Home	You have successfully created a user profile. If you would like to register this profile as a vendor or Hotel/Short Term Rental account, please select the appropriate option below.					
Contact/Password		â				
	Companies may register to be notified about future business opportunition with the City based on commodity codes that they select.	es Start Here				

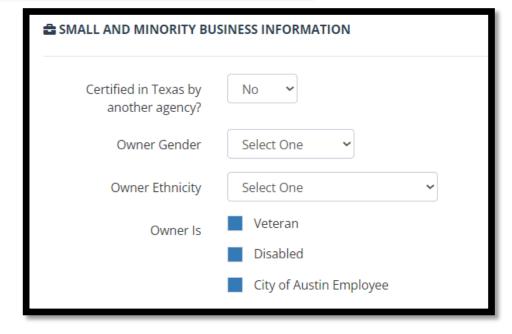
Also, notice that you must confirm your email address. Take a few minutes to do that now to prevent issues later.

Business Information

- Provide your business information (business structure, legal name, alias/DBA, & taxpayer ID/SSN).
- Be sure to upload a current and correct W9 form.
- You also have the option to identify as a Small/Minority Business.

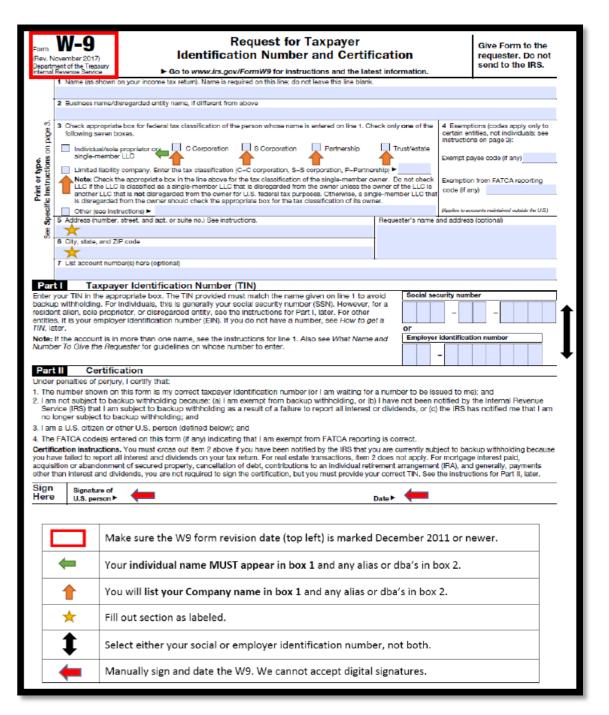






W9 Information

- W9 forms must be manually signed and dated.
- Follow the chart on the next page to determine the name that goes in the appropriate box.
- We can only accept W9 forms that are revised (top left corner) beyond December 2011.



W9 Requirements



If your Business Structure or Tax Classification is:	Line 1 of W-9 (Legal Name)	Line 2 of W-9 (Alias/DBA)	Line 3 of W-9 (Check the box next to)	Taxpayer Identification
Individual	Individual's Name	Leave Blank	Individual/Sole Proprietor/Single-Member LLC	Social Security Number
Sole Proprietor	Individual's Name	Business Name	Individual/Sole Proprietor/Single-Member LLC	Social Security or Employer ID
Single-Member LLC	Individual's Name	Business Name	Individual/Sole Proprietor/Single-Member LLC	Social Security or Employer ID
Limited Liability Company (LLC)	Business Name	Alias/DBA/Other Names	Limited Liability Company (LLC)	Employer ID
C Corporation	Business Name	Alias/DBA/Other Names	C Corporation	Employer ID
S Corporation (S-Corp)	Business Name	Alias/DBA/Other Names	S Corporation	Employer ID
Partnership	Business Name	Alias/DBA/Other Names	Partnership	Employer ID
Non-Profit	Non-Profit Name	Alias/DBA/Other Names	Other: "Nonprofit corporation exempt under IRS Code Section"	Employer ID
Trust Estate	Business Name	Alias/DBA/Other Names	Trust Estate	Employer ID

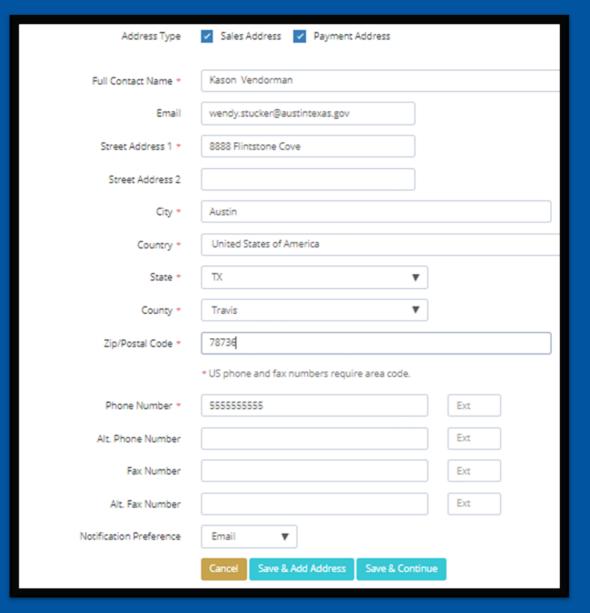
Don't leave Line 1 blank.

Vendors who list "non-Profit" in the other field must specify the tax code that qualifies them as a non-profit, i.e. 501(c)(3), 501(c)(6), etc.

Addresses



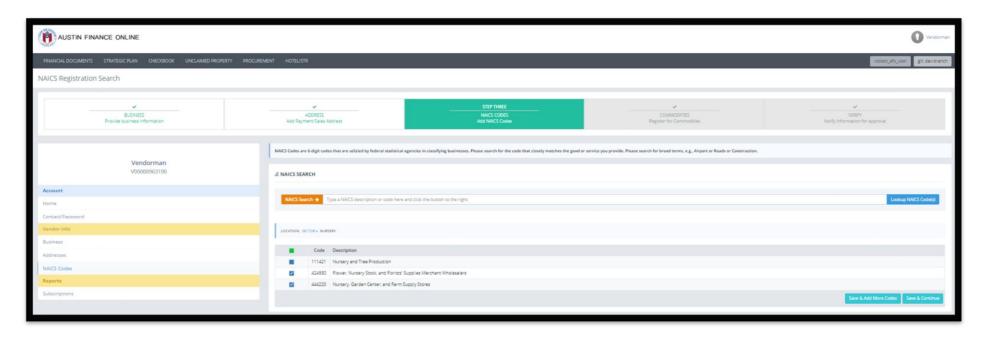
- Sales Addresses are used for orders and contract awards, as well as solicitation notifications.
- Payment Addresses are used to process payments.
- Make sure these addresses match your invoices exactly.



NAICS Codes



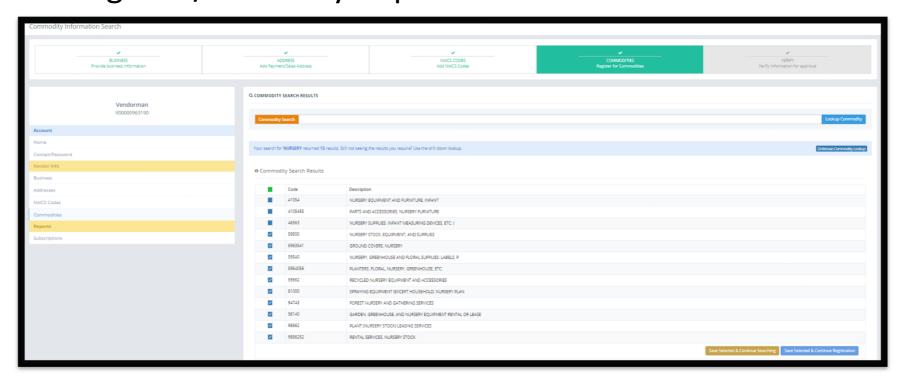
- Provide at least one industry classification code. Use the search box to find codes that represent the goods/ services you provide.
- You can refer to your 1040 Schedule C Tax form.
- Check the blue box next to the code to select and then click the "Save and Continue" button at the bottom of the screen.



Commodity Codes



 Provide at least one commodity code. Use the search box to find codes that represent the goods/services you provide.

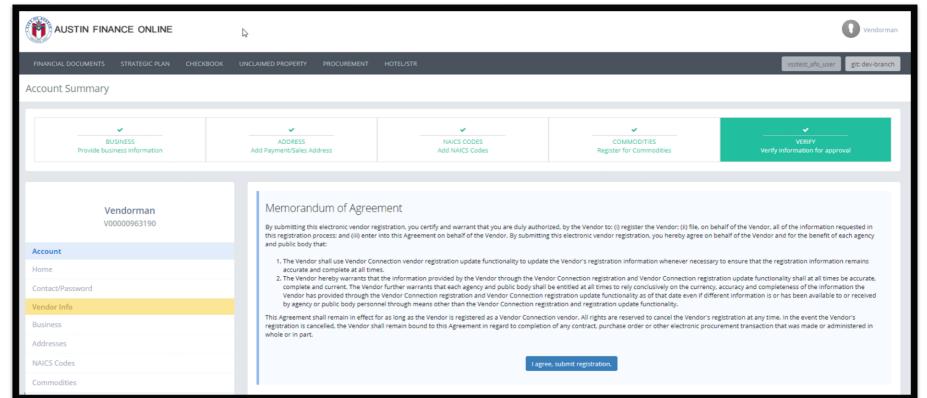


 Check the blue box next to the code to select. Click the "Save and Continue" at the bottom of the screen.

Verify and Submit



- The final step is to verify the information you have provided and agree to the terms prior to submitting for review and approval.
- The Vendor Registration team will review your account. If there are any errors, you will be contacted. If not, your account will be approved, and you will be notified.



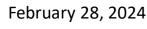
Questions

How To Register with the City of Austin

For vendor registration questions, please contact the Vendor Registration team:

Email: vendor@austintexas.gov

Phone: 512-974-2018







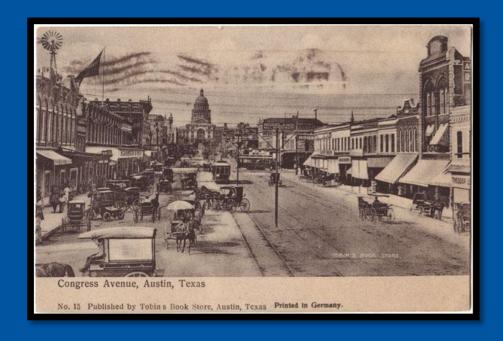


Making Commodity Codes Work for You!

We Need You!



The City of Austin has doubled in size every 20 years since it was founded in 1839. The City cannot provide the required goods and services to the citizens of Austin without the help of our Vendors.







How can I be awarded more contracts and do more business with the City of Austin?



The first step is to ensure you are notified when a new solicitation is published.

Review of Procurement Terms



- Solicitation: A request for offers or quotations to provide goods or services to the City. Examples of solicitations types include: Invitation for Bids (IFB), Requests for Proposal (RFP), and Request for Qualifications (RFQS).
- Contract: an agreement that creates a legal duty or responsibility between parties, and it is the final authorizing document utilized by the City to procure goods or services from a vendor.

Role of the Procurement Specialist



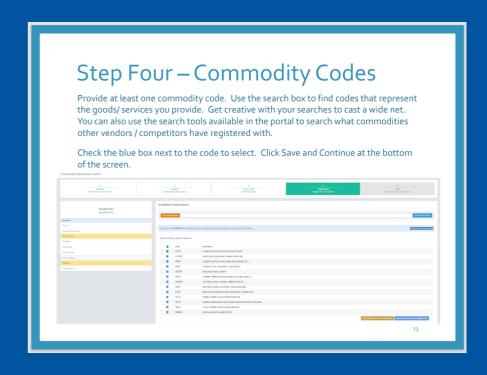
- The Procurement Specialist is the authorized contact for a solicitation and is responsible for:
 - Creating and publishing the solicitation
 - Collecting bids and proposals
 - Awarding contracts
 - Assisting Vendors with preparing and submitting offers

NOTE: Reach out to the Authorized Contact listed on the Cover Sheet of the Solicitation with any questions or problems.

What is a Commodity Code?



- The National Institute for Government Procurement (NIGP) defines a commodity code as a system of words and numbers designed to identify and list commodities or services by classes and subclasses.
- During registration, you must select at least one Commodity Code based on the goods or services your business provides.
- When the Commodity Codes listed match the Commodity Codes chosen by the Procurement Specialist, the Vendor receives a Solicitation Notification message via Email.
- Additional Commodity Codes = Additional Solicitation Notices.



Get Creative with Commodity Code



- Do not limit yourself by the Commodity Codes you list on your Vendor Profile.
- Get creative with your searches and cast a wide net.
- The Goods or Services you provide may be listed under several different Commodity Codes.



Examples of Commodity Codes





- Example: Your company provides tree trimming services.
- When you registered for the City, you chose Commodity Code 98888 - Tree Trimming and Pruning Services
- Great job, but you may be limiting yourself.

Examples of Getting Creative



• Below are several additional Commodity Codes from the previous example that can also be chosen:

98887 - Tree Trimming, Utility Lines (Energized)

96850 - Leaf, Brush, Tree Limb Collection

96888 - Tree and Shrub Removal Services

96239 - Hauling Services

98552 - Landscaping Services

Examples of Getting Creative (Cont.)



 Choose multiple commodity codes that describe the goods or services your company can provide to the City of Austin.

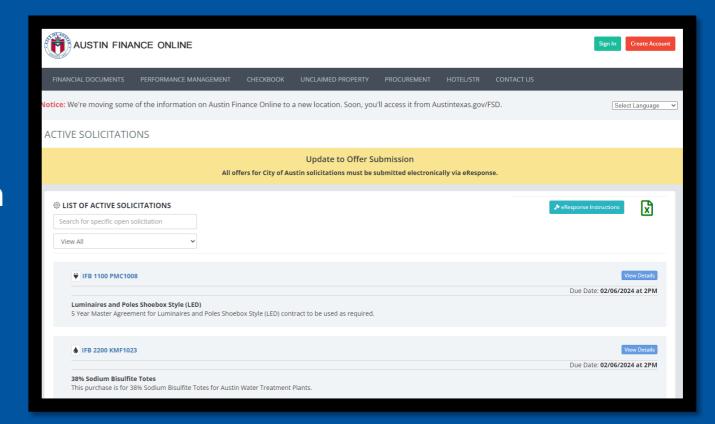
• You can also use the search tools available in the portal to search what commodities other vendors / competitors have registered with.

• The worst thing that can happen will be the receipt of additional solicitation notifications on Monday morning.

Publication of Solicitations

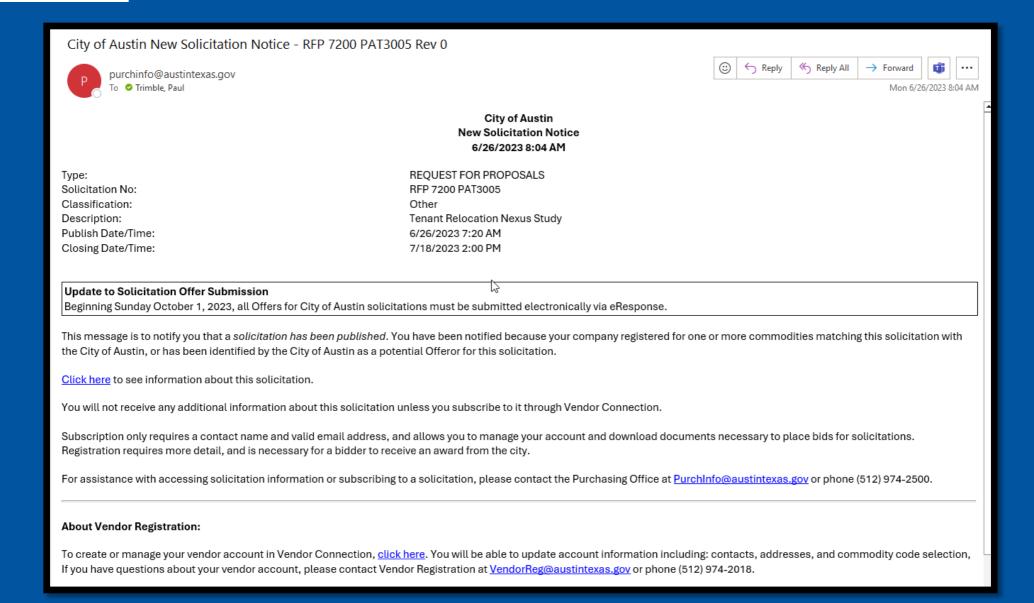


- New solicitations are published on Monday morning at approximately 8:00 am.
- Check your email on Monday mornings to view new solicitation notifications.
- Search Austin Finance Online (AFO) on Monday to view solicitations you might have missed.



Solicitation Notice

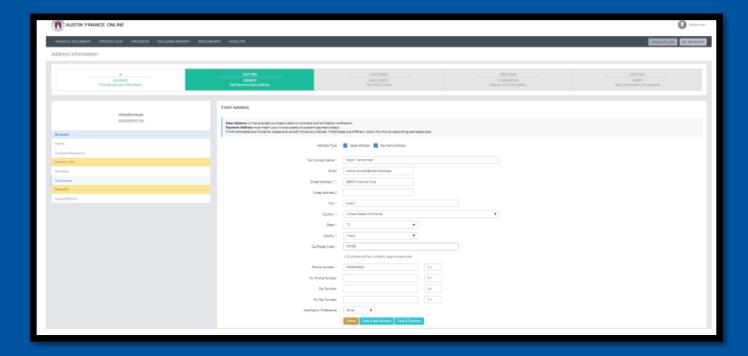




Ensure You Receive Solicitation Notices



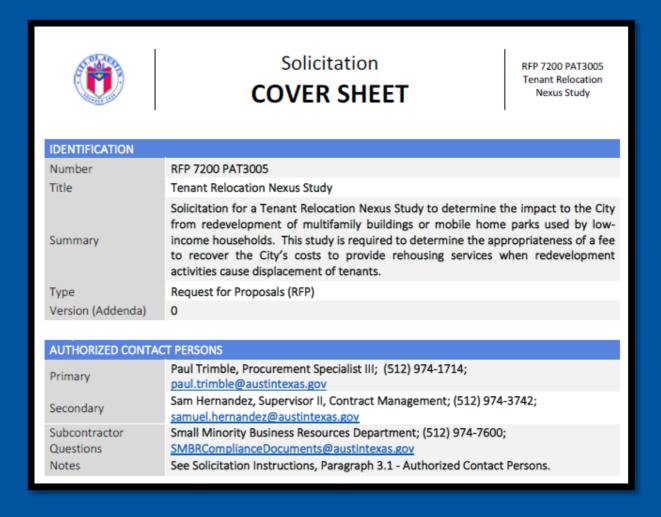
- Ensure the email address that is listed in your Vendor Profile is correct.
- Create a generic email address for all incoming solicitations, such as sales@abc.com
- Check your Spam/Junk Mailbox to search for solicitation notifications.



Reminders



- The City needs vendors to provide goods and services to the citizens of Austin.
- The Commodity Codes selected by vendors determine the distribution list for solicitation notifications.
- For questions or problems with solicitations, reach out to the Authorized Contact Person listed on the Cover Sheet.
- Good Luck!!



Questions

Making Commodity Codes Work for You

For commodity code questions, please contact Paul Trimble:

Email: paul.trimble@austintexas.gov

Phone: 512-974-1714



